

**REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT  
SINGLE TRANSACTION**

(For reporting requests described in Part 769 of the Export Administration Regulations)

**NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE**

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

<b>A</b>	BATCH <b>37</b>	5
1	6	9
MONTH/YEAR <b>03 99</b>		
RSN	10	15
RTP	18	27
CLASS	28	FILING 55
TAG	70	80

This report required by law (50 U.S.C. App. §2407 (b) (2) P.L. 96-72; E.O. 12214; 15 C.F.R. Part (769). Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

**Instructions:** 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in Item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503

**1a. Identify firm submitting this report:**

Name: **FORD MOTOR COMPANY**  
Address: **THE AMERICAN RD. RM 379**  
City, State and ZIP: **DEARBORN, MI 48121**  
Country (If other than USA):  
Telephone: **313-323-2320**  
Firm Identification No. (If Known): **182923**

**Specify firm type:**

- ☒ Exporter  
☐ Bank  
☐ Forwarder  
☐ Carrier  
☐ Insurer  
☐ Other

**E**  
**35****1b. Check any applicable box:**

- ☐ Revision of a previous report (attach two copies of the previously submitted report)  
☐ Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report)  
☐ Report on behalf of the person identified in Item 2  
☐ Dual report on behalf of self and the person identified in Item 2

**2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary):**

Name:  
Address:  
City, State and ZIP:  
Country (if other than USA):  
Type of firm: (see list in Item 1a)  
Firm Identification No. (if known):

**3. Identify exporting firm, unless same as Item 1a or 2:**

Name: **Chase Manhattan Bank**  
Address: **N.A.**  
City, State and ZIP: **Brooklyn, NY 11245**  
Country (if other than USA):  
Firm Identification No. (if known): **322557**

**36-41 42****4. (a) Name of boycotting country from which request originated:**

(b) Name of country directing inclusion of request, if different from (a) above: **KUWAIT**

**43-44****5. Name of country or countries against which request is directed:****ISRAEL****45-46****6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice):****H-390291:99200270520-6715****71-77****7. Date firm received request: (use digits for month/day/year)****1/20/99****47-52****8. Specify type(s) of document conveying the request:**

- ☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)  
☐ Unwritten, not otherwise provided for (make transcript of request and submit copies)

**53-54**☒ Letter of credit

- ☐ Requisition/purchase order/accepted contract/shipping instruction  
☐ Bid invitation/tender/proposal/trade opportunity  
☐ Questionnaire (not related to a particular dollar value transaction)  
☐ Other written (specify)

Submit two copies of each document or relevant page in which the request appears

**9. Decision on request: (Check one)**

- ☒ Have not taken and will not take the action requested.  
☐ Have taken or will take the action requested.  
☐ Have taken or will take the action requested and claim it is subject to a grace period (attached detailed explanation).

**56-57**

- ☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).

- ☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Export Administration of the decision within ten days after decision is made.

**PD012799**

Additional Information: The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.

**10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below)**

1. ☐ I (We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:  
☐ Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.)  
☐ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information.) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential.  
2. ☒ I (we) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink

Type or print **TERENCE LAU**Date **1/26/99****11. Describe the commodities or technical data involved, and specify quantity and value:**

Description

**AUTOMOBILES**Quantity: **278**Value to nearest whole dollar \$ **5,223,000.00****58-69**

**BURGAN BANK**

COURIER TO THE HADITHA TITUTINCO  
16435

ص.ب. 5389 - د.ب. الكويت  
فاكس: 2461148 - تليكس: 22730  
P.O. Box: 5389 Safat 13054 State Of Kuwait  
Fax: 2461148 - Telex: 22730 SWIFT: BRGN KW KW

<b>DOCUMENTARY CREDIT</b> IRREVOCABLE		<b>L/C NUMBER</b> 20520/715	<b>PLACE AND DATE OF ISSUE</b> KUWAIT 01/05/99
<b>Advising/Nominated Bank:</b> CHASE MANHATTAN BANK N.A. 4 CHASE METROTECH CENTER 8TH FLOOR, BROOKLYN N.Y. 11245-0001 U.S.A.		<b>Beneficiary:</b> FORD MOTOR COMPANY 1555 FAIRLANE DRIVE, ALLEN PARK, MICHIGAN 48101, U.S.A. ATTN: WMO CREDIT DEPARTMENT	
<b>Applicant:</b> ARABIAN MOTORS GROUP KUWAIT		<b>Amount:</b> NOT EXCEEDING USD 5,223,000.00 US Dollars Five Million Two Hundred Twenty Three Thousand Only	
<b>Place for presentation of Documents:</b> U.S.A.		<b>Expiry date:</b> 01/05/99 EXPIRES MAY 1, 1999	
<b>Partial shipments:</b> <input type="checkbox"/> Allowed <input checked="" type="checkbox"/> Not allowed		<b>Expiry date:</b> 01/05/99 EXPIRES MAY 1, 1999	
<b>Shipment by:</b> STEAMER from U.S.A. to KUWAIT		<b>Accompanied by the following documents marked (x):</b> Usance 60 DAYS FROM B/L DATE	
<input checked="" type="checkbox"/> Signed invoices in triplicate (see notes on reverse)		<input checked="" type="checkbox"/> Packing list in triplicate (see notes on reverse)	
<input checked="" type="checkbox"/> Certificate of Origin in duplicate (see notes on reverse)		<input type="checkbox"/> Insurance Policy or Certificate (see notes on reverse)	
<input type="checkbox"/> Complete set of not less than two clean on board liner term Ocean bill of lading marked Freight Paid		<input type="checkbox"/> Insurance covered by openers	
<input type="checkbox"/> Air Waybill for goods consigned to Burgen Bank S.A.K. P.O. Box 5389 Safat, 13054 State of Kuwait, indicating actual date of despatch and buyers as party to be notified		<input type="checkbox"/> Prepaid	
<input type="checkbox"/> and quoting our Credit Number marked "Freight Paid" or "Freight Payable at Destination"		<input type="checkbox"/> Insurance covered by openers	
<b>Legalization by Arab Consulate / Embassy Viz: G.C.C. Countries, Egypt, Syria, Lebanon, Morocco, Tunis etc. is acceptable.</b>		<b>FROM CERTIFICATE OF ORIGIN REQUIREMENTS ON REVERSE OF THE L/C ITEM A) IS DELETED.</b>	
<b>Covering:</b> EXCEEDS value of the following goods:		<b>3AP BY: APRIL 15, 1999</b>	
<b>278 UNITS (TWO HUNDRED SEVENTY EIGHT) 1999 MODEL FORD CARS AND</b>		<b>INVOICES MUST CERTIFY TO THIS EFFECT:</b>	
<b>1. UPON NEGOTIATION, ORIGINAL DOCUMENTS TO BE SENT TO US BY COURIER</b>		<b>2. L/C TO BE CONFIRMED BY THE ADVISING BANK IN CHARGES FOR ACCOUNT OF APPLICANT</b>	
<b>3. SHIPMENT MUST BE MADE ON A VESSEL OPERATED BY HUAL, A/S AND A CERTIFICATE THAT EFFECT FOR THE OWNERS/CAPTAIN/MASTER OF THE VESSEL OR THEIR AGENT IS REQUIRED.</b>		<b>4. FROM B/LADING / AIRWAYBILL REQUIREMENTS ON REVERSE OF THE L/C ITEMS 1 AND 2 ARE DELETED.</b>	
<b>5. FROM INVOICE REQUIREMENTS ON REVERSE OF THE L/C ITEMS D) AND E) ARE DELETED.</b>		<b>6. IN CASE OF SHIPMENT BY AIRFREIGHT, BENEFICIARY MUST HANDOVER THE COMPLETE SET OF ORIGINAL DOCUMENTS TO THE AIRLINES OFFICE AT THE TIME OF SHIPMENT TO ACCOMPANY THE AIRWAYBILL AND THE AIRWAYBILL MUST EVIDENCE TO THIS EFFECT. NEGOTIATION AGAINST PRESENTATION OF DUPLICATE DOCUMENTS ACCEPTABLE.</b>	
<b>Invoices and Certificate of Origin must certify that the goods shipped are manufactured/processed by:</b>		<b>FORD MOTOR COMPANY U.S.A AND/OR CANADA</b>	
<b>Documents to be presented within:</b> 16 days after the date of shipment but within the validity of the credit		<b>INSTRUCTIONS FOR THE ADVISING/NEGOTIATING BANK</b>	
<b>Goods must not be of Israeli Origin. Shipment from and/or transshipment at Israeli port is prohibited. The word "Persian Gulf" must not appear on any of the documents. All documents are to be prepared in either English or Arabic. DOCUMENTS WHICH ARE INCOMPLETE AND/OR CONTAIN IRREGULARITIES SHOULD NOT BE NEGOTIATED UNLESS OUR PRIOR APPROVAL IS OBTAINED.</b>		<b>Original and duplicate documents to be despatched separately by Regd. airmail. With adding your confirmation, please handover the original of our Letter of Credit to the beneficiary.</b>	
<b>We hereby issue our irrevocable documentary credit in your favour. It is (unless otherwise stated in the credit) subject to the Uniform Customs &amp; Practice for Documentary Credits, (1993 Revision), ICC Publication No. 500. The number and the date of the credit and the name of our bank must be quoted on all drafts and documents. PLEASE SEE REVERSE FOR OTHER TERMS AND CONDITIONS.</b>		<b>In reimbursement of drawings within the credit terms please draw on:</b> CHASE MANHATTAN BANK N.A. GLOBAL PAYMENTS + TREASURY, SERVICES, 4 CHASE METROTECH giving us your bank's letter of credit stating amount, value date & L/C No. for drawings exceeding 10% of the credit limit or equivalent.	
		<b>All bank charges (including tele. postage reimbursement) outside Kuwait are for account of Applicant.</b>	
		<b>Kadithanam C. Joseph</b> S.C. 204	

(OPLC/008-2) 5/98  
ADVISING BANK COPY

PUBLIC INSPECTION COPY